# RUSSO russo-group.com GROUP

innovative marketing

RESULT DRIVEN

















# RUSSO GROUP SOLD \$137 MILLION IN 2016 - 2018 AWARDED TOP PRODUCERS 2009 - PRESENT #1 SELLING TEAM IN JUPITER

Andrew and Milla Russo have been selling waterfront and luxury real estate in the Jupiter/Tequesta area for over 2 decades. They are committed to excellence and prioritize their customer's needs and best interest first and foremost. Andrew Russo was not just raised in Jupiter as a child, he was brought up in the Russo family real estate business, it is truly in his blood. Andrew has intimate knowledge of this market, of all the specific communities, the waterfront homes and communities, the beaches and the local waterways. He combines his expert local knowledge of real estate with in depth understanding of the area, lifestyle and history. Milla Russo is literally from the other side of the world. She was born in Russia, raised in New York/New Jersey and worked in Europe as an adult with a strong marketing background. Milla brings this Global perspective to the local real estate market. Additionally, she has brought cutting edge and world class marketing to the Russo's real estate business. Milla is the perfect complement to Andrew's local roots (or perhaps it's the other way around!). Together they have become one the top real estate teams in Northern Palm Beach County. Over the course of their careers as real estate broker/principal, as a developer and as real estate agents, Milla and Andrew Russo have closed \$1B in real estate and counting. Milla and Andrew have sold over \$130m of real estate in Northern Palm beach County over the last 18 months alone. They focus and have sold numerous multimillion dollar homes along The Loxahatchee River, the Intracoastal and directly oceanfront in Jupiter Inlet Colony and Jupiter Island. Additionally, they have sold million dollar plus homes in County Club Communities like Admirals Cove, Frenchman's Reserve, Seminole Landing. Old Palm and BallenIsles. They know the condo market along the beaches from Jupiter Island down to Jupiter and Juno Beach as well as selling prestigious condos which includes The Carlyle, The Claridge, Ocean Towers, Jupiter Yacht Club, Jupiter Ocean Grande and Ocean Royale. Andrew and Milla have earned an impeccable reputation as highly successful realtors with expert knowledge and integrity from both their clients and other real estate professionals.

Milla has brought high energy and a new, chic design to their comprehensive and aggressive marketing strategies. The improved marketing has showcased the properties they list in the best possible light to the largest possible pool of buyers. Andrew has grown up in the Jupiter/Tequesta real estate market, and knows this market, and its idiosyncrasies better than anyone. Together Andrew and Milla Russo combine their distinctively different backgrounds, knowledge and skill sets to give their customers the Best of Both Worlds when buying or selling real estate in Northern Palm Beach County.

ANDREW RUSSO



MILLA RUSSO

#### SEPTEMBER 2010

In September 2010, VIP Properties of Distinction merged with Illustrated Properties. VIP Properties of Distinction was founded in 1987 by the Russo family. It was one of the top local independent realty companies in north Palm Beach County and south Martin county, specializing in selling Luxury Homes & Waterfront Properties with 4 location and 100 local agents. Illustrated Properties merged with VIP Properties in September 2010. Illustrated is also a family owned company since its foundation in 1975, and like VIP Properties, they have one of the best reputation in south Florida. This merger was a tremendous benefit for our clients for numerous reasons.

Superior marketing presence with world class Marketing Department.

Global Market Exposure as we are affiliated with Christies Great Estates, The Leading Real Estate Companies of the World, The Luxury Portfolio, and Luxury Real Estate, in addition to the hundreds of other real estate websites.

Russo Group have a full time administrative team, in-house marketing consultant, team leader, 4 buyer's agents, a full time real estate attorney on staff, and the best training programs in the industry.

For more information, click onto www.IPRE.com.

#### 2017-2018 RUSSO GROUP SALES

New Record Sales Price in Ballen Isles
10 St. George Place | SOLD \$3.7M



12414 Indian Rd | **SOLD** \$2.85M



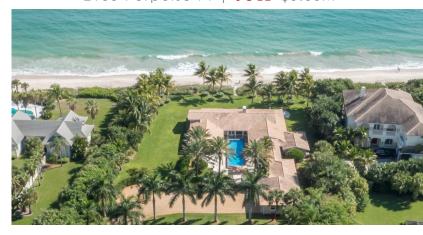
15052 Palmwood Rd | SOLD \$2.65M



741 Harbour Isles PI | SOLD \$2.54M



2135 Porpoise Pt | SOLD \$3.35M



14614 Watermark Way | SOLD \$3.4M



5488 Pennock Point Rd | **SOLD** \$2.525M



18860 Loxahatchee River Rd | SOLD \$2.25M



#### 2018 FEATURED PROPERTIES

607 S Beach Rd | <u>607SBeach.com</u> | \$9.5M





14630 Watermark | <u>14630Watermark.com</u> | \$7.5M



3217 Cove Rd | Waterway Village | **SOLD** \$2.65M



13949 Willow Cay | <u>13949WillowCay.com</u> | \$3.15M



202 Colony Rd | <u>202Colony.com</u> | \$2.6M



19089 Windward Island | 19089 Windward.com | PENDING \$2.4M



188 Shelter Ln | 188 Shelter.com | SOLD \$2.795M



228 Country Club Dr | 228CountryClub.com | \$2M





243 Ocean | SOLD \$4.750M



2 Ocean | SOLD \$3.55M



108 Lighthouse | SOLD \$3M



77 Lighthouse | SOLD \$2.95M



188 Shelter | SOLD \$2.795M

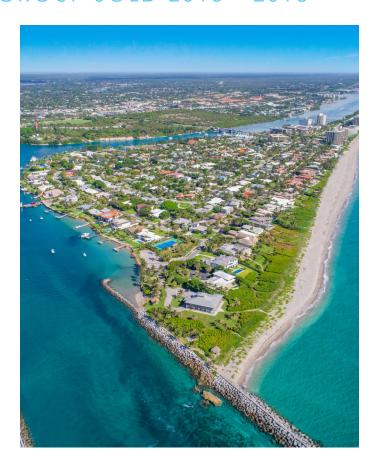
## RUSSO GROUP SOLD \$40M. IN SALES IN 3 YEARS IN JUPITER INLET COLONY

#### JUPITER INLET COLONY

Surrounded by the Atlantic Ocean, Intracoastal Waterway and The Jupiter Inlet, Jupiter Inlet Colony is Jupiter Island's best kept secret. This incorporated town of 243 single family residences has it's own 24 hour police department and beach access for all homes. Jupiter Inlet Colony also offers it's residents a spectacular lifestyle with amenities such as, secluded and pristine beaches, great fishing and snorkeling, optional Beach Club membership, private marina and yacht club, and close proximity to world class shopping and restaurants.

### RUSSO GROUP SOLD 2015 - 2018

188 Shelter SOLD \$2.795M
202 Colony SOLD \$1.750K
195 Shelter SOLD \$1.750K
63 Colony SOLD \$1.350K
183 Beacon SOLD \$1.325K
190 Shelter SOLD \$1.19M
183 Beacon SOLD \$1.11M
66 Colony SOLD \$980K
65 Colony SOLD \$950K
176 Beacon SOLD \$810K
188 Shelter SOLD \$788K
171 Beacon SOLD \$765K
45 Ocean SOLD \$750K



#### RUSSO GROUP NEW LISTINGS







225 Cove PI | <u>225CovePlace.com</u> | \$1.675

The Russo Group partnered up with Couture Homes to sell Harbor Place. Russo's premiere marketing strategies & international exposure helped Couture Homes sell out the luxurious 7 home waterfront community of Harbor Place in record time!

With over 40 years of combined luxury home building experience and as the recipient of 2013 America Best Builder, Couture Homes is the premier builder of luxury custom homes. Couture's partnership with the Russo Group was a natural fit. Both Andrew and Milla Russo specialize in the luxury waterfront market. They skillfully sell theses exceptional homes and the lifestyles these homes represent. The Russo Group combines their intimate knowledge of the market and the properties they represent with world class marketing. This combination produces a high level of success and sales production which was on full display at Harbor Place!

#### ALL HOMES ARE SOLD OUT!!! | PRICES FROM 3.5M - 6M+











AC SF: 7,522 & Total SF: 9,423

6 Bd | 5.2 Ba | 2 Masters Suites | Media Room | Office | Elevator | 4 CG

Introducing an exquisitely crafted modern masterpiece located directly on the Intracoastal Waterway, in the highly desirable, private gated enclave of Harbor Place adjacent to The Bears Club in Palm Beach Gardens. Custom designed & built by the most sought-after professionals in South Florida, this is an entertainer's dream home featuring open concept spaces that seamlessly merge to showcase the sophisticated & refined interiors of this indoor-outdoor living residence. Enjoy 157 ft of direct Intracoastal access with an elevation allowing for total privacy & unobstructed views of the Intracoastal Waterway & the Juno Preserve across the water. The highest quality craftsmanship & finest finishes are reflected in this custom home, designed & built by the award-winning team of Couture Lifestyles, Smith & Moore Architects & Pauline Hartogh of Wetherlys Interiors.

#### WATERFRONT PROPERTIES

5341 Pennock Point | SOLD \$5.4M



5050 N. Ocean 1701 | SOLD \$2.7M



19170 Waterway | SOLD \$2.475M



227 River Drive | SOLD \$2.18M



18372 SE Heritage | SOLD \$1.350K



14646 Watermark | SOLD \$4.75M



824 Lakeside | SOLD \$2.16M



19112 Basin Ct | SOLD \$1.525M



8709 Compass Is | SOLD \$1.52M



18143 Ridgeview | SOLD \$1.065K



2 Island Rd | For Sale \$1.17M



8810 SE Riverfront Terr | SOLD \$750K



141 Pinehill Trail | SOLD \$1M



18147 SE Ridgeview | SOLD \$1.305K



220 Celestial Way 3 | SOLD \$853K



11601 Charisma | SOLD \$6.15M

103 Schooner | SOLD \$2.65M



506 Bald Eagle | SOLD \$2.5M



## GOLF & OTHER COMMUNITIES REPRESENTED BY RUSSOS

676 Hermitage | SOLD \$3M





### BOTANICA NEW CONSTRUCTION

Russo Group represented New Urban Builder in selling last phase of New Construction & sold over 30 Single Family homes from \$400 - \$800K & over \$20 Million in Sales



Russo Group represented buyers & seller in 8 -10 million in sales in past 3 years in these neighborhoods

WHISPERING TRAILS



HERITAGE OAKS



WATERWAY VILLAGE

